



Research/Marketing Analyst – Resources

An opportunity exists to join the Research team as a **Research/Marketing Analyst–Resources**.

The purpose of the position is the research and analysis of companies, themes, trends and issues within the Resources Sector. The successful candidate will also be responsible for generating leads and developing relationships with new and existing financial clients in order to introduce them to Davy content and products.

This role will involve:

- Gaining extensive market knowledge of the Resources sector, by monitoring market developments;
- Providing analysis and commentary on the Resources sector. This would involve report writing, analysis of sector performance and financial modeling;
- Making proactive calls to clients and prospective clients re: updates, relevant news, information and potential trading opportunities within the Resources sector;
- Building strong relationships with existing client base and prospective clients.

The ideal candidate will have:

- A strong client service focus;
- An engineering or science related degree or be of graduate calibre;
- Demonstrable talent for marketing and sales;
- Exceptional understanding and awareness of financial markets with specific interest in the Resources sector;
- Drive to succeed;
- Proven team-working skills;
- Strong attention to detail and accuracy;
- Excellent analytical and problem solving skills;
- Very strong communication and presentation skills; verbal and written;
- A flexible attitude.

If you are interested in this job vacancy, or if you would like further information, please email your CV or query to recruitment@davy.ie. Alternatively, call Sarah Carroll in Human Resources on +353 1 6149098.